

# Beth Carpenter & Associates



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## Company Description / Competitive Strengths

For more than fifteen years, Beth Carpenter and Associates has focused on pre-acquisition due diligence, post-acquisition integration and profitability consulting within the home health and hospice arena. Our deep experience and 'practitioner' approach reduces acquisition risk by identifying compliance issues and highlighting margin-enhancing opportunities prior to acquisition, as well as improving performance once the entity is part of your portfolio.

## Types of Products & Services Offered

Pre-acquisition due diligence audits of home health and hospice entities; Post-acquisition profitability and integration consulting; Interim leadership for stressed or under-performing companies. We don't just point at the problem; we work with you to understand and enhance compliance, as well as to increase value both before and after acquisition.

## Partial Client List

HCF Management, Inc., The McManigle Company, Monterey Capital, Atlantic Medical Management, Kingfish Group, Inc., DeMatteo Monness LLC, Medline Industries, Inc., Advocate Health Care System, Adena Health System, New Hanover Regional Medical Center.

## Sweet Spot Customer

Private Equity, Venture Capital and other organizations acquiring or providing growth equity to home health and hospice entities.